



Providing accounting and consulting services to the manufacturing & wholesale distribution industry for over 65 years.

Hertzbach & Company, P.A. has over 65 years experience serving the **Manufacturing & Wholesale Distribution Industry**. We understand your profitability is subject to the ups and downs of the economy and how government regulations, collective bargaining and liability issues seem to be the only sure things in your industry.

To insure success you need excellent management, planning, analysis and internal controls. We are here to guide you in analyzing and managing the unique risks in this cyclical industry.

**Here are some of the services we provide to meet your specific needs:**

#### TAX & ASSURANCE SERVICES

*Cost Allocations and Inventory · Product Valuation*  
*Federal & State Tax Filings · Multi-State Tax Issues*  
*Tax Credits such as R&D, Employment and Property*  
*UNICAP Costing · Overall Tax "Check Up"*  
*Research Client Questions*  
*Representation Before IRS Examiners & State Examiners*

#### CONSULTING SERVICES

*Strategic Planning · Cash Management*  
*Budget Preparation · Performance Measurement*  
*Information Technology Systems & Implementation*  
*Forecasts & Projections · Lease vs. Purchase Analysis*  
*Insurable Risk Management & Analysis of Potential Exposure*  
*Policies and Procedures Manuals*

*We welcome the opportunity to meet with you.*

*Allow us to explore your needs and acquaint you with our services and abilities.*

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